

**Fra:** Hamish Nichol [<mailto:hamish.nichol@element-energy.co.uk>]

**Sendt:** 25. februar 2017 01:14

**Til:** Lone Wenzell <[lowe@slagelse.dk](mailto:lowe@slagelse.dk)>; Jane Wiis <[jawi@slagelse.dk](mailto:jawi@slagelse.dk)>

**Cc:** 'Aivars Starikovs' <[aivars@h2lv.eu](mailto:aivars@h2lv.eu)>; David Drachmann-Sunne ([dds@eue.dk](mailto:dds@eue.dk)) <[dds@eue.dk](mailto:dds@eue.dk)>; Sten Knuth (Byråd) <[sten.knuth@slagelse.dk](mailto:sten.knuth@slagelse.dk)>; Jane Wiis <[jawi@slagelse.dk](mailto:jawi@slagelse.dk)>; Villum Christensen (Folketinget) <[villum.christensen@ft.dk](mailto:villum.christensen@ft.dk)>; Knud Vincents (Byråd) <[vincents@slagelse.dk](mailto:vincents@slagelse.dk)>; John Dyrby Paulsen <[johdp@slagelse.dk](mailto:johdp@slagelse.dk)>

**Emne:** RE: Meeting about engagement in JIVE partnership

Dear Mrs Jane Wiis and Mrs Lone Wenzell,

Thank you for your emails and your keen interest in being actively involved in the JIVE project.

The project is very exciting and very ambitious, and the years of hard work to get this project to realisation is thanks to the dedication of people like David Drachmann-Sunne and Aivars Starikovs. I personally have only recently joined the project in the last six months, though through commitment, some sweat and probably even tears, I am confident it will be a great success! I hope the lasting legacy of this project will be the cost reduction and commercialisation of fuel cell buses across Europe, in so allowing many more cities and regions to benefit from zero emission hydrogen buses, but then also the local tangible benefits such as an invigorated local hydrogen economy or simply just an improvement in local air quality.

As project co-ordinator for JIVE, I am responsible for the overall co-ordination of the programme of work to deliver the project and I also act as the link to the FCH JU who are funding the project. This would be an overwhelming task in a project of this magnitude without each of the nine deployment cities having their own project manager who take responsibility for all aspects of the local project delivery. As such it is EUE who are your local project lead and I would kindly request that you communicate directly with them to discuss your involvement in JIVE on a local level. I will actively support the administration of any changes requested by EUE, though it is not my place as overall coordinator to impose local changes upon the EUE as it is they who are the regional project lead.

I would be very happy to meet with you, though I would suggest that this meeting takes place after your involvement, the roles and responsibilities for the local project delivery has been agreed with EUE and then formally communicated by EUE to me as coordinator. I trust you can understand my position and that the formal agreement for JIVE is between Element Energy and EUE, and as such they are my sole conduit to the local project.

I look forward to JIVE being a great success in Slagelse and your support and involvement moving forward.

Best regards

Hamish

(Co-ordinator for EU project JIVE – 735582)

**Hamish Nichol** PhD MPhys CPhys

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**From:** Lone Wenzell [<mailto:lowe@slagelse.dk>]

**Sent:** 23 February 2017 13:18

**To:** 'Aivars Starikovs' <[aivars@h2lv.eu](mailto:aivars@h2lv.eu)>; Hamish Nichol <[hamish.nichol@element-energy.co.uk](mailto:hamish.nichol@element-energy.co.uk)>; Alastair Hope-Morley <[alastair.hope-morley@element-energy.co.uk](mailto:alastair.hope-morley@element-energy.co.uk)>

**Cc:** Jane Wiis <[jawi@slagelse.dk](mailto:jawi@slagelse.dk)>

**Subject:** SV: Meeting about engagement in JIVE partnership

Dear Mr. Aivars Starikovs, Mr. Hamish Nicols and Mr. Alastair Hope-Morley

Thank you for your quick reply. We deeply regret your impression of our efforts to step up our engagement in the JIVE partnership. Furthermore we are astonished by the tone in your reply, which we find unbecoming for a partnership of this caliber. It is clear to us that the JIVE consortium must have information that is incorrect, and we would very much like to clarify our position to the JIVE consortium at a physical meeting in the following week. We will come to you in Riga, Brussels or Cambridge, please let us know when and where.

To be clear, we do not intend any changes in the activities or conditions for the JIVE activities in Slagelse. This is merely to make more clear communication channels and more direct chains of responsibility. Match funding for the JIVE project has turned out to primarily be concentrated around public sources. It is our opinion that Slagelse Municipality has better connections and opportunity to negotiate within these channels than EUE. EUE is very competent dealing with private partners, while the municipality can work in political channels that are not available to EUE.

We understand your answer as an expression of the necessity for better communication, we think it would be best for all partners, that we meet as quickly as possible, also if it turns out to be impossible to change our status in the JIVE partnership at the present stage.

It has been our understanding that becoming partners in the JIVE project was still an option, that we could make use of at a later stage. It is this option we intended to make use of, when we requested to discuss the possibility of partnership. We did discuss with EUE in November that we might at a later stage ask for partnership, it was our understanding, that EUE was supportive of this.

We still hope that You will meet with us, in the interest fruitful cooperation in the future.

Best regards

Jane Wiis, CEO and Lone Wenzell, Director of Labor and Business

Med venlig hilsen

**Lone Wenzell**

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**Fra:** Aivars Starikovs [<mailto:aivars@h2lv.eu>]

**Sendt:** 22. februar 2017 00:50

**Til:** Lone Wenzell

**Cc:** [hamish.nichol@element-energy.co.uk](mailto:hamish.nichol@element-energy.co.uk); David Drachmann-Sunne ([dds@eue.dk](mailto:dds@eue.dk)); Sten Knuth (Byråd); Jane Wiis; Villum Christensen (Folketinget); Knud Vincents (Byråd); John Dyrby Paulsen

**Emne:** Re: Meeting about engagement in JIVE partnership

Dear Mrs. Wenzell,

As Nordic Cluster Coordinator and partner in the JIVE project I confirm that I have received your incomprehensible request regarding the possibility of becoming full partners alongside EUE ApS in the JIVE project and therefore would like to ask you clarify that in the letter sent by you is expressed official position of Municipality of Slagelse?

I suspect that your action in this matter is based on a lack of experience in complex projects like the JIVE project.

I would like to inform you very clearly that your request can not be even examined at this stage of project and in the way and with arguments that you have described.

I would like to add a few words about your strange procedure and the impact it can cause to all involved organisations.

As we understand from our project partner EUE ApS, - they are very surprised that you (or Municipality of Slagelse) have made this decision and send request without discussing or even informing EUE ApS as project partner in advance. We find this, at this stage, an unheard procedure and highly incomprehensible and inexpedient. This embarrassed all parties and creates a unnecessary confusion.

In the JIVE consortium we have together with our partners, in this case EUE ApS, spent hundreds of hours to proceed with this complex EU project proposal - and when I look into the matter, is it clear for us that Municipality of Slagelse on the 16<sup>th</sup> of November 2016, in writing decided and confirms to be a preferred 3<sup>rd</sup> partner in the JIVE project. This has several times been confirmed by all parties.

I have your mail from the 21<sup>st</sup> December 2016 where you among other wrote:

*“The Municipality of Slagelse, would definitely like to stay in the project at the currently applicable conditions, if in any way possible, under the condition, that it does not burden the other partners in the consortium, if the deadline for financial commitment is prolonged.”*

As Nordic Cluster Coordinator I have confirmed per email on the 9<sup>th</sup> of January 2017 that:

*“EUE ApS as partner and Slagelse Municipality as “favored third party” until further notice retain their place in the JIVE Consortium.*

*and - that it is considered highly relevant to attend the signing session in Cologne d. 24 to 25 January 2017.”*

Let me use the opportunity to express my wonder, that neither you Mrs. Wenzell or other representatives from Municipality of Slagelse, showed up to the session in Cologne, which again surprised the JIVE Consortium partners and myself, and unusual behavior considering the circumstances, that the JIVE Consortium has accommodated the wishes of Municipality of Slagelse regarding the deadline of Match funding ect.

Let me make it very clear, - that the reputation of Municipality of Slagelse in the EU environment is also at stake here. We have followed the difficult political situation in Municipality of Slagelse very closely, over the last 6-8 months and I don't exaggerate by saying that it has costed a lot of effort and persuasion from partner EUE ApS and the Danish Hydrogen Industry to keep the JIVE project in the Municipality of Slagelse real - which also was the reason for the positive answer you received in January.

The JIVE project is sealed and published all over Europe, - the European hydrogen industry has now informed that the EnergyPark hydrogen project in Municipality of Slagelse is on its move and to succeed in this matter it is extremely important that Municipality of Slagelse keep a very close relationship with the official national JIVE partner EUE ApS due to the fact that this partner has the full support of the industry in Denmark and extremely important is successful collaboration between involved parties of the project especially local Hydrogen Industry raising capital for the Match funding.

To implement any changes in ongoing project JIVE first of all it should be initiated by responsible partner of consortia - in this case EUE ApS.

Feel free to contact us if would need any further clarifications.

with best regards

Aivars Starikovs  
Chairman of the Board  
Latvian Hydrogen Association  
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Riga, LV 1050, Latvia  
[www.h2lv.eu](http://www.h2lv.eu)

On Tue, Feb 21, 2017 at 4:38 PM, Lone Wenzell <[lowe@slagelse.dk](mailto:lowe@slagelse.dk)> wrote:

Dear JIVE Consortium, Hamish Nicols and Aivars Starikovs

Slagelse Municipality would like to arrange a meeting with the JIVE consortium about our engagement in the JIVE partnership. We have until now seen our engagement in JIVE as a third party represented by EUE in the context of JIVE.

However since we have now invested a lot of resources and our reputation into the efforts of finding the necessary funding for the JIVE project, we think it is time that we take a more active role in the partnership. Therefore, we would very much like to meet with the JIVE consortium discussing the possibility of becoming full partners alongside EUE.

We have been very satisfied with the work done by EUE securing Slagelse a seat in the JIVE partnership. We stress that we are looking forward to the continued cooperation with EUE A/S throughout the JIVE project. Slagelse Municipality will only take over the parts of the project concerning implementation of the busses, while all other parts concerning the HRS, will be handled by EUE and their subcontractors.

We would propose a meeting in the following week preferably February 28 or March 1. However, Monday or Thursday in the same week would also be fine. We would suggest that both the Nordic Cluster and the overall project coordinator from Element Energy be present at this meeting. We hope that a meeting will make clear how we can proceed into the JIVE partnership; also, we would like to become better acquainted with you, if we are to become full partners.

We apologize for any inconvenience this change of heart may impose on you, and assure that we only take this step after due consideration of our options. So please let us know when and where you will be able to meet with us.

Kind regards

Lone Wenzell

Director of Business and Labor

Med venlig hilsen

**Lone Wenzell**

Erhvervs- og arbejdsmarkedsdirektør



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